



FORECAST

Gestión de Riesgos

Un servicio de **CONFIS**

PROVISION AND BRAND EXPOSURE RISK ANALYSIS

SUPPLIER AND CLIENTS RISK ANALYSIS

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ABOUT US

FORECAST | Risk Management, it's part of Conforto, Fissore & Associates's work team. Our firm has a team of professionals that operate in local and international market for more than 20 years, having several expertise in different areas.

Since 2004, our firm is part of SMS - Argentina and SMS Latin America, forming a strong net of independent firms, with presence all around Latin America.

Our services are distinguished because our personal and constant accompaniment for our clients, giving more importance to aspects that are not receiving special care and always keeping a permanent concern for our work and it's added value.

FORECAST | Risk Management has been selected for several national and international companies because of our product, specially for our quality and concern for our client's bussiness. In order to provide the best product as possible, our team has permanent training to adapt and improve all our products.



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SMS Latinoamérica



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GOOD DEAL

Valuaciones - Fusiones - Adquisiciones

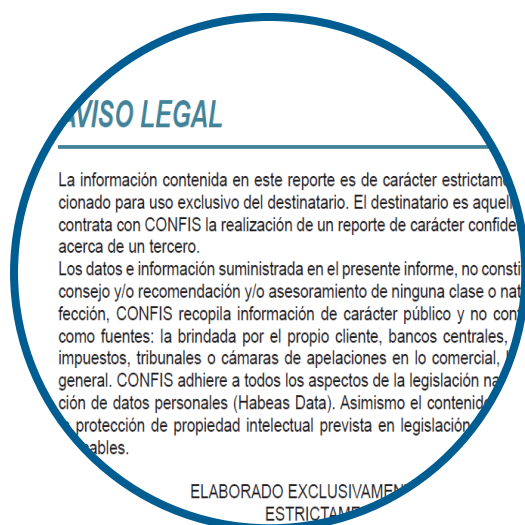
SUPPLIER RISK ANALYSIS AND BRAND EXPOSURE

Our main product is intended to analyze suppliers and customers that are considered critical.

This product and other complementary services are offered to understand and reduce the risks assumed in commercial relationships, considering detection and analysis techniques that allow to prevent supply chain problems.

Based on collected information, both public and private information given by analyzed companies, the report elaboration begins.

It provides information and qualification about its economic and financial situation; corporate, shareholders and managers reputation; its fiscal, legal, judicial, commercial and corporate compliance; situation in the financial system and, finally, medium-term projections. The aim is to detect all event or factor that could mean an operational or brand exposure risk.



Many reasons will lead you to consider this report in decision making, such as:

- Reduce costs, due to a lower security stock and waste decrease.
- Increase suppliers database's quality, considering only those ones who are capable of supporting purchases in a solid way.
- Avoid participation of non qualified vendors in the supply chain.
- Ensure that suppliers have the necessary resources to guarantee deliveries according to the established requirements.
- Increase customers' loyalty due to a permanent quality.
- Avoid degradation in the brand due to avoidable failures related to suppliers.

FORECAST | Risk Management has a differential value from others companies. We are able to adapt this analysis to any particular request, in order to provide something of high added value and able to satisfy your needs in a concrete and wide way.



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SITUACIÓN SOCIETARIA

EMPRESAS VINCULADAS

MARITIMA S.A.

Controlante con el 85,64% de TRANSPORT
Actividad Principal: Transporte y Logística
Fecha de Constitución: 12/10/1985

COMPAÑIA TERRESTRE S.A.

Controlante con el 14,36% de TRANSPORT
Actividad Principal: Transporte y Logística
Fecha de Constitución: 25/01/1985

Corporate Situation

In this section, is given a brief description of the subject under analysis. This analysis includes a detail about related companies and information about the shareholders and managers of the company to provide a general visual of their situation.

Commercial Situation

The analysis carried out in this section includes a detail about: main customers and suppliers with commercial references, products and services offered, trademarks and registered patents, certifications And quality awards.

Additionally, the detail of its labor liabilities is included, as well as the evolution in the number of personnel employed, emphasizing the risk associated for the analyzed entity.

SITUACIÓN COMERCIAL

INFORMACIÓN INSTITUCIONAL

TRANSPORTE S.A es una empresa dedicada

Con 19 años de vida, la organización se instala en la planta de AUTOMOTRIZ S.A. para poder cubrir los servicios de traslado y distribución a todos los puntos de las entregas en la planta de Brasil.

Luego, radica una base al lado de un predio de AUTOMOTRIZ S.A. para mantener un

después de unos años, y en función a la planta de Zarate, surge la necesidad de retirar los autos que se retiran.

Disponibilidad Bancaria

Bank Situation

An analysis of the status of the company against credit institutions is carried out, based on access to public sources. Through it, credit health and its medium-term implications are taken into consideration.

Fiscal and Legal Situation

Based on inquiries made to judicial public bases, a detail is elaborated of the trials in which the company participates, either as defendant or plaintiff. The analysis of the judgments is made in order to know the possible impact on both financial situation and reputation of the firm.

This section also analyzes the fiscal position based on the information provided by the company and all public information collected. By performing this analysis, we are able to determine the position against public entities and associates risks.

SITUACIÓN LEGAL

POSICIÓN LEGAL

De la consulta realizada a las Bases Públicas de Datos, se obtuvo un amplio listado de juicios activos.

A continuación se detallan los más relevantes.

Detalle de Juicios como Demandado

1765239 - PRESENTACION MULTIPLE DE JUICIOS: DIRECCION DE RENTAS DE LA CIUDAD DE BUENOS AIRES ANONIMA

Fecha Actualización: 10/01/2018



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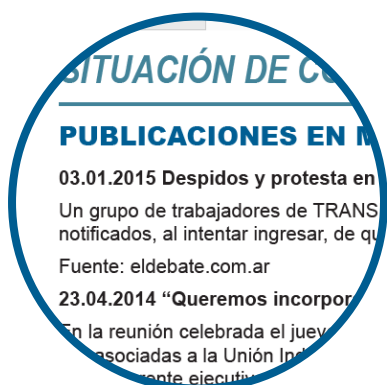
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Reputation Compliance

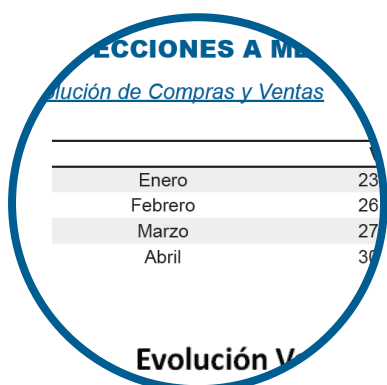
Analysis of the reputation of the company, executives and partners, from the search of official publications, press releases, blacklists and all kinds of related mentions in media.

This will determine the positioning of the business brand within the market and the impact on sales and revenue.

Financial and Economic Situation

Through the use of financial markers, company's ability to deal with short and long term obligations is studied, without its operational cycle being out of date, implying additional risks for both the firm analyzed and its commercial counterpart.

Additionally, through the study of the entity's income statement, it is feasible to know the economic situation of the company and its ability to generate profits.



Medium-term projections

Based on firm's policies, and the analysis of revenues and costs after the financial information is cut off, the situation of the firm is projected to medium term.

Magnament Review

Through a visit to the firm in analysis, and meeting with its managers, we are able to evaluate the management of the company.

In particular, the level of planning, administration, management, control and anticipation of contingencies exercised by management is qualified.



Executive Summary

In order to present globally all collected information, for easy access and understanding, all the reports have an Executive Summary.

You will find the risk scoring of the analyzed entity, with the corresponding detail of the weighting and qualification of each of the aspects that were examined.

Each weighting is established in a standard way depending on the area of the company which is being analyzed. Said weighting will be put to the consideration of the contractor and modified if necessary.

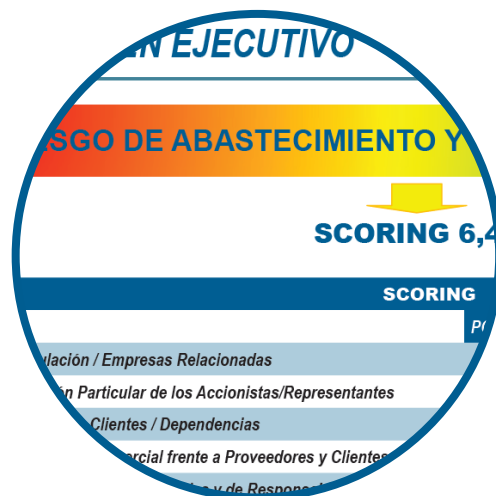
The rating has established parameters, parameters that are in-

cluded in each report and have a scale of 1 to 10, with 1 being the highest critical rating.



In the background, on each of the analyzed aspects, you will find a concise and explanatory conclusion, which will allow you to know your commercial counterpart with a quick reading, then developed in depth in each respective section throughout the report.

Our added value is to adapt the requirements that the contractor considers essential to have at first sight to be included in the Executive Summary, thus providing an adaptable and interesting product for those who are users of it.

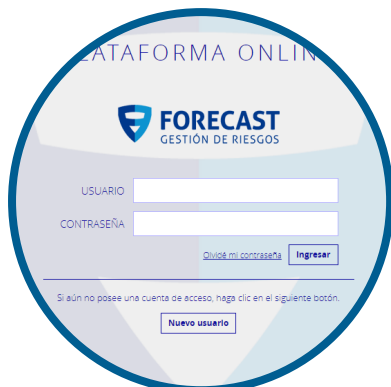


Risk Committee - Executive Summary with Consolidated Information and Statisticians of the Analyzed Suppliers

As an additional and complementary product to the analysis of risk of provision and brand exposure, which will be presented to interested members. Also, additional and statistical reports for those suppliers / clients that present high criticality, with corresponding accompaniment of suggestions and action plans recommended for each case.



ONLINE PLATFORM



From our online platform forecast.com.ar you will be able to interact fully with our products, offering you an easy and dynamic management in real time of the whole process.

The registration as a new user, will generate in your mail an access password.

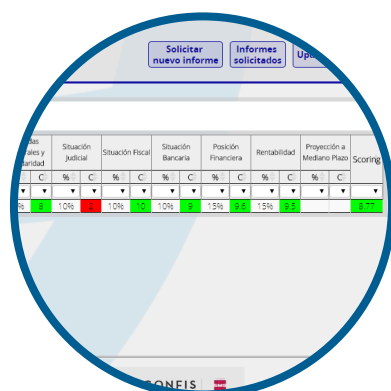
Within the platform, you will find the user manuals available as well as our procedures for the execution of the reports.

The menu will allow you to request new reports, where you must complete the social reason, CUIT, and contact data in order to generate all the information needed to proceed.

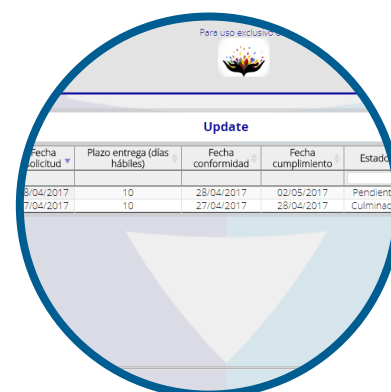


You can always keep track of our work, both in the receipt of notifications via mail, and in the UPDATE option, observing the tasks from the initial information request until the completion of the report.

Once the process is completed, the report will be available in the subfolder of the company.



You will also find a summary of results in the CONTROL PANEL option, where you can compare and filter the ratings by country, level of risk, parameters analyzed and by final scoring.



Suppliers and Clients Web Interface

Through the online platform, suppliers or clients that have been analyzed, will have a simple and intuitive tool to fulfill the requirement of information requested.





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